Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

UNCLASSIFIED

PAGE 01 VIENNA 07462 271443Z

43
ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W
---------- 071343
P R 271349Z AUG 74
FM AMEMBASSY VIENNA
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3601

UNCLAS VIENNA 7462

DIBA/OIM/WE FOR TRAFTON

E.O. 11652: N/A
TAGS: BEXP, AU
SUBJECT: PROJEKT 2000

REF: A) USDOC 12580 B) USDOC 12634 C) USDOC 12723

1. ACKNOWLEDGE WITH THANKS REFERENCE CABLES. REQUEST YOU CONFIRM THAT THE FOLLOWING COMPANIES REPRESENT FINAL PARTICIPATION LIST FOR ALL 20 STANDS AND NO FURTHER SOLICITATION IS REQUIRED:

A) AJAX
B) BIO
C) DELTA
D) DURHAM
E) ECONETICS
F) ENVIRONMENTAL AIR
G) GENERAL RESOURCE
H) HACH
I) HYDROCYCLONICS
J) INTERNATIONAL SENSOR
K) JAECO
L) KAHLSICO
M) KONTRON
N) LANCY
O) MYERS
P) NALCO
Q) NELSON

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 VIENNA 07462 271443Z

R) PENETRYN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

S) SUMMIT
T) THERMO

2. WE ARE PROCEEDING ON ASSUMPTION THAT FREEMAN IS DEFINITELY OUT, AND THAT WE CAN GO TO PRESS WITH ABOVE EXHIBITOR LIST.

3. REF USDOC 12580 PARA 4: DUSEX CONTACTED HENRY MAUTNER POLLUTEX SALZBURT, REGARDING BIF GENERAL SIGNAL. MAUTNER REPORTED THAT HE INTENDS TO SHOW BIF EQUIPMENT ALONG WITH THAT OF AJAX. DUSEX POINTED OUT THAT AJAX, ACCORDING TO PA, HAD PAID FORE SPACE AND QUESTIONED WHETHER AJAX WOULD PERMIT BIF TO SHARE THE STAND. MAUTNER THEN REPORTED THAT POLLUTEX HAD REIMBURSED AJAX, THUS IN FACT HAD PAID FOR THE STAND THEMSELVES AND FELT THAT THERE WOULD BE NO CONFLICT BETWEEN BIF AND AJAX. DUSEX POINTED OUT THE COMPLICATION IN TERMS OF IDENTIFICATION OF EXHIBITOR IN BOTH THE STAND AND FLYER, SINCE AMERICAN NAME MUST APPEAR ON STAND FASCIA, AND IT WOULD BECOME A QUESTION OF WHETHER BOTH BIF AND AJAX WOULD APPEAR, SINCE OUR REGUALTIONS DO NOT PERMIT LISTING FOREIGN REP AS EXHIBITOR.
AS A RESULT OF THIS CONVERSATION, MAUTNER DECIDED TO ELIMINATE MENTION OF BIF IN BROCHURE AND STAND. THUS FASCIA WILL CARRY AJAX AS THE AMERICAN EX-HIBITOR AND POLLUTEX AS REPRESENTATIVE. IF BIF PRODUCTS ARE SHOWN ONLY A SMALL SIGN PLACED NEAR THE PRODUCT WILL BE USED TO IDENTIFY BIF.

4. SUGGEST YOU MAY WISH TO CLARIFY THIS FURTHER WITH AJAX. PLEASE ADVISE IF THERE IS ANY DISCREPANCY BETWEEN AJAX AND POLLUTEX'S UNDERSTANDING.

5. YOUR REF TO LEAR SIEGLER'S PARTICIPATION SOMEWHAT UNCLEAR AS PAPERS RECEIVED FROM KONTRON INDICATE THAT THEY ARE REPRESENTING FOLLOWING AMERICAN COMPANIES:
OCEANOGRAPHY INTERNATIONAL
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 VIENNA 07462 271443Z

MC. MILLAN ELECTRONIC CORP.
LEAR SIEGLER CORP., ENGLEWOOD
AT ANY RATE AS SITUATION NOW STANDS THERE IS NO ADDITIONAL SPACE.

6. NYO HAS BEEN ADVISED BY TELEX SHIPPING IN-STRUCTIONS, BUT WILL REPEAT HERE FOR YOUR INFORMATION,

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

"SCHENKER REQUESTS WE USE PORT OF HAMBURG SINCE
THEY HAVE DIRECT CONNECTIONS FROM HAMBURG TO GRAZ.
TO AVOID COMPLICATIONS, CONSIGN SEA FREIGHT TO
SCHENKER & CO., D-2000 HAMBURG 11, P.O. BOX 110.320,
BEI DEN MUEHREN 5, ATTENTION MR. TAEGER, DEPT.
IMPORT TRANSIT, TELEX 02 13094, TEL. (0411) 361351,
FOR US EXHIBITION PROJEKT 2000, HALLE 12, GRAZ
MESSEGELAENDE SCHENKER HAMBURG REQUIRES ORIGIANL
PLUS 1 COPY OF BILL OF LADING. REMAINING DOCUMENTS
TO BE FORWARDED TO ME AT AMERICAN EMBASSY, VIENNA.

AIR FREIGHT: INCOMING SHIPMENTS SHOULD BE CONSIGNED
TO SCHENKER & CO., GRAZ THALERHOF, FOR US EXHIBITION
PROJEKT 2000, HALLE 12, GRAZ MESSEGELAENDE.

RAIL SHIPMENTS: CONISGNED TO SCHENKER & CO., STATION
GRAZ-OSTBAHNHOF, 8011 GRAZ, CONRAD-V.-HOETZENDORFSTR.
116, FOR US EXHIBITION PROJEKT 2000, HALLE 12, GRAZ
MESSEGELAENDE.

TRUCK SHIPMENTS: CONSIGNED TO SCHENKER & CO.,
CONRAD-V.-HOETZENDORFSTR. 116, FOR US EXHIBITION
PROJEKT 2000, HALLE 12, GRAZ MESSEGELAENDE.

ORIGINAL AND ONE COPY OF ALL DOCUMENTS SHOULD BE
MAILED TO SHCENKER & CO., 8011 GRAZ, CONRAD-V.-HOETZEN-
DORFSTR. 116, WITH COPIES TO ME AT AMERICAN
EMBASSY, 1091 VIENNA, BOLTZMANNGASSE 16.

FOR SHIPMENTS MADE AFTER OCTOBER 7, FORWARD COPIES
TO GRAZ SOUTH-EAST FAIR, 8010 GRAZ, MESSEPLATZ,
TEL. 03122/79691, TELEX 31511, ATTENTION ROBERT
UNCLASSIFIED

UNCLASSIFIED

PAGE 04 VIENNA 07462 271443Z

D. CULVER, DIRECTOR US EXHIBITION, PROJEKT 2000,
UNLESS OTHERWISE ADVISED PRIOR TO THAT TIME."

7. PARTICIPATION AGREEMENTS FOR BOTH NALCO AND KONTRON
HAVE BEEN FORWARDED TO OIM.
NALCO: FS 459 NO. 206-94800 FOR $1000 SENT TO OIM
AUGUST 20, 74.
KONTRON: FS 459 NO. 206-94791 FOR $1,250 SENT TO
OIM AUGUST 18, 1974.

8. YOU MAY INFORM JAECO, GOLDFISH ARE AVAILABLE LOCALLY
AT APPROX. AS 8.- PER FISH. (ABOUT 45 CENTS).

9. ALL OIM DOCUMENTATION IS IN ON ALL COMPANIES EXCEPT
FOR MARKETING DATA FORM FOR HACH, EXCLUDING, OF

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

COURSE RECENT ADDITIONS TO PROJEKT 2000 AS IDENTIFIED
AS IN REF. CABLES.
WE ARE MISSING BROCHURES FROM FOLLOWING FIRMS:
BIO SYSTEMS, DELTA, ECONETICS, ENVIRONMENTAL AIR
CONTROL, HACH, HYDROCYCLONICS, INTERNATIONAL SENSOR,
JAECO, KONTRON, LANCY, NALCO, THERMO ELECTRON.
MOWINCKEL

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NNN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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Draft Date: 27 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974VIENNA07462
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740236-0942
From: VIENNA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19740813/aaaaakvn.tel
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Reference: A) USDOC 12580 B) USDOC 12634 C) USD, OC 12723
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Review Comment: n/a
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US Department of State
EO Systematic Review
30 JUN 2005

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To: COM
Type: TE
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